

February 24, 2009

North Carolina Licensing Board for General Contractors P. O. Box 17187 Raleigh, NC 27619

To Whom It May Concern:

Please allow us to highly recommend Trulane General Contracting, Inc. of 1625 Remount Road, North Charleston, SC 29406, for Licensing in North Carolina.

Trulane was the lowest bidder on the office building (two story, 5,300 square feet) we built in 2005/2006, we knew that once we signed the Contract, we had made a wise decision. Every possible measure was taken to arrange sound communications between us as owners and Trulane representatives, excellent relationships were quickly established with the Town of Mt. Pleasant and it's inspectors, and work was begun promptly. The new Building Code was untried at the time we broke ground, and it required an Earthquake-proof Foundation system, which was a very daunting undertaking. Not hesitating, Trulane educated the tradespeople on the innuendoes and requirements, creating a seamless foundation process. At every turn, Trulane immediately responded to challenges with very pro-active, positive problem-solving. We actually enjoyed the entire building process thoroughly! Our interactions with their sub-contractors proved the integrity they all held as the crews brought a high-level of excellence to all of their work.

We have spoken to many others who've undertaken commercial construction in our municipality, and they experienced significant problems throughout the process. We feel really fortunate that we were spared any unpleasantness, and instead were rewarded with fine work, great attitudes and a building that is well-constructed.

Lastly, there was one very significant experience we point to as demonstrating Trulane General Contracting, Inc. as being the pinnacle of honesty and integrity. Several weeks after the end of the work, all bills paid, Certificate of Occupancy in hand, Chris Biggers made an appointment to meet with us to give us a <u>refund for overpayment</u>. It seems that our final payment provided duplicate remittance with a previous check. Needless to say, we would never have known the difference had Trulane never said anything at all. This refund was for over \$15,000 — a very significant amount of money. Truly: the honesty of this company was proven in that moment.

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Trulane General Contracting, Inc. is the kind of company every owner hopes to have constructing their buildings. We recommend it <u>unconditionally</u> for licensing in North Carolina.

Sincerely,

Thomas A. Acker

Thomas A. Achan

President

Duval B. Acker Vice President